FINANCE COMMITTEE - MINUTES



Meeting Type: Finance Committee

Meeting Location: Keene County Hall, Lebanon, NH

Meeting Date: Monday, June 27, 2023
Meeting Time: Noticed for 1PM

Finance Committee Members in Attendance:

- Clyde Carson, Finance Committee Chair
- Kimberley Quirk, Treasurer, Town of Enfield
- Clifton Below, CPCNH Chair, City of Lebanon

Finance Committee Members in Virtual Attendance:

- Kathleen Kelley, Town of Randolph
- Andrea Hodson, Town of Harrisville
- Paul Looney, Town of Walpole
- Terry Clark, Cheshire County

Missing:

- Henry Noel, City of Berlin
- April Salas, Town of Hanover
- Lisa Sweet (on committee?)

Called to order: 1:08pm

Joint Risk Management and Financial Committee Meeting

CEO Callnan provided the new Public Utility rates that go into affect in August. CPCNH needs to set rates for Granite Basic that are below those: Unitil - \$0.13257/kWh; Eversource - \$0.12582/kWh; Liberty - \$0.12242/kWh.

These contracts are for 'load following'.

There is a significant lag between when they solicit and when they choose the bid and then the PUC has another few days to approve. The suppliers for us only have to hold their prices for 15 minutes when CPCNH goes out to bid.

Total savings are estimated to be 25% towards Reserves and 75% towards CPA energy rate savings.

We discussed monthly variable rates in some detail since it has provided some complications. For the most part variable rates are only offered to large customers.

Document Created by: Kimberley Quirk 2023-06-27_Finance **Committee_Minutes_approved**Approved on: 2023-07-17 Page 1 of 3

FINANCE COMMITTEE - MINUTES



Meeting Type: Finance Committee

Meeting Location: Keene County Hall, Lebanon, NH

Meeting Date: Monday, June 27, 2023
Meeting Time: Noticed for 1PM

CEO Callnan went through the Proforma Income and Variances. (See report). There were questions about the uncollectables estimate which came from Calpine. We should get more information on this as we mature and see what our actual uncollectables are. The biggest difference between the approved budget is due to some missing costs that are represented in the Calpine contract that weren't accurately represented in the budget (***check this statement***).

Our target towards meeting our reserves sufficient to cover 60 days of operating expenses are looking good. The forecast shows that we cross our 3 year target roughly 2 years ahead of time.

Ascend shows a flat cost/fixed costs going into each new rate period to more accurately match up with revenues.

PUBLIC COMMENT

Patrick Mcgough (last name?), Hanover resident – long term power market outlets is his business, but he is here representing himself. He is interested in how CPCNH purchases RECs.

CEO Callnan – replied that we need to make the REC purchases by June of next year for this year. When we go above the minimum – we assumed we would purchase class 1 NH renewable credits. There will be additional discussion when we actual deliberate the REC purchases in the future. Patrick would like to see that info on the FAQ of CPCNH for transparency.

Howard Moffett – What company will be used to provide power for this second rate period. We are entering into contracts with energy providers who take energy from a particular region. Our environmental disclosure statement we will be able to show the mix. Who do we contract with? And where does the energy come from? We are not allowed to reveal competitive information so we will be

Peter Gagnon, Selectboard from Pembroke. He would like to have the slides ahead of time in order to make notes and be able to ask questions. His question about getting to the reserves target 2 years ahead of time – does that mean we could have lowered rates for rate payers? Chair Below answered by noting that we set the prices to be lower than the default utilities and to get to a point where we are sustainable and can build credit worthiness which lets us get to even lower rates for our customers.

COMMITTEE DELIBERATION

Chair Below – the large customer rate is monthly variable; The Liberty rate is very low for the 3 summer months…do we have to discount those, or can we have the same rate for those months and then go to the

Document Created by: Kimberley Quirk 2023-06-27_Finance **Committee_Minutes_approved**Approved on: 2023-07-17 Page 2 of 3





Meeting Type: Finance Committee

Meeting Location: Keene County Hall, Lebanon, NH

Meeting Date: Monday, June 27, 2023
Meeting Time: Noticed for 1PM

projected rates in the winter. Can we get by with a 10% discount on Unitil and Eversource; and the same rate for Liberty for the summer and a 5% discount for the last 3 months of this rate period?

Kim moved that the Finance Committee endorse the residential fixed rates and the variable large customer rates provided in the charts presented by CEO Callnan in the June 27th meeting of the Finance and Risk management committees.

Clyde seconded.

Peter moved that the Risk Management Committee endorse the...

Keven seconded.

Passed unanimously through both committees.

Adjourned 3:25pm