

BOARD OF DIRECTORS – APPROVED MINUTES

Meeting Type: Meeting of the Board of Directors

Meeting Location: 14 Dixon Ave, Suite 201, Concord, NH 03301

Meeting Date: Thursday August 31, 2023

Meeting Time: Noticed for 10AM @ CPCNH.org & Lebanon City Hall

AGENDA

1. Welcome & Roll Call - agenda check

2. Approve Minutes of the 7/27/23 Board Meeting (Action Item)

3. Admit & Welcome the City of Somersworth and Towns of Loudon, Northfield, and Tamworth as our 37th to 40th Members (**Action Item**)

Somersworth Member Representative: Scott Smith

Loudon Member Rep.: George Sanderson, Alternate: Dennis Jakubowski

Northfield Member Representative: Ken Robichaud

Tamworth Member Representative: Gabrielle Watson

4. Treasurer's Report

5. Introduction of ecoCFO Accounting Team

6. CEO's Report (Action Item)

Authorize CEO make CPCNH a member of New England Clean Energy Council

7. Executive Committee Report (Action Item)

Adopt proposed amendments to Board Policy for Reimbursements for Board of Directors to include Member Representatives

8. Regulatory & Legislative Affairs Committee Report (Action Item) p. 29

Authorize Chair or CEO to petition the PUC for full implementation of RSA 362-A:9, II.

- 9. Risk Management Committee Report p. 45 11. Governance Committee Report
- 10. Finance Committee Report
- 11. Audit Committee Report
- 12. Other business, questions & reflections
- 13. Adjournment

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MINUTES

1. Welcome & Roll Call

Chair Below opened the meeting at 10:05am. Fifteen of twenty Directors were present with six attending in person at the physical location exceeding the 25% quorum requirement of five.

<u>Member</u>	<u>Director</u>	Present/Absent
Walpole	Paul Looney	Present (virtual)
Hanover	April Salas	Present (virtual)
Durham	Steve Holmgren	Absent
Enfield	Kim Quirk	Present (virtual)
Exeter	Nicholas Devonshire	Absent
Peterborough	Bruce Tucker	Present (virtual)
Webster	David Hemenway	Present (virtual)
Portsmouth	Kevin Charette	Present (virtual)
New London	Jamie Hess	Absent
Plainfield	Evan Oxenham	Present
Newmarket	Joseph Lamattina	Present
Warner	Clyde Carson	Present (virtual)
Cheshire County	Terry Clark	Present (virtual)
Pembroke	Matt Miller	Present
Harrisville	Andrea Hodson	Absent
Randolph	Kathleen Kelly	Present (virtual)
Dover	Jackson Kaspari	Absent
Lebanon	Clifton Below	Present
Nashua	Doria Brown	Present
Rye	Lisa Sweet	Present

2. Approve Minutes of the 7/27/23 Board Meeting (Action Item)

Director Sweet moved to approve the minutes of the 7/27/23 Board Meeting. Seconded by Secretary Oxenham. Member Rep. Paul Panish commented that the website and the templates made it quite easy for Barrington to work through the process and asked that be reflected in the minutes. Secretary Oxenham described edits provided by CEO Callnan clarifying ISO New England invoicing. Hearing no objection, Chair Below declared the minutes approved including the edits discussed.

3. Admit & Welcome the City of Somersworth and Towns of Loudon, Northfield, and Tamworth as our 37th to 40th Members (Action Item)

The Chair noted that Somersworth's and Tamworth's paperwork was not final for admission today.

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Director Hemenway moved to admit Towns of Loudon and Northfield. Seconded by Director Sweet. Motion carried unanimously 13-0.

<u>Member</u>	<u>Director</u>	Present/Absent
Walpole	Paul Looney	Y
Hanover	April Salas	
Durham	Steve Holmgren	
Enfield	Kim Quirk	Y
Exeter	Nicholas Devonshire	
Peterborough	Bruce Tucker	Y
Webster	David Hemenway	Y
Portsmouth	Kevin Charette	Y
New London	Jamie Hess	
Plainfield	Evan Oxenham	Y
Newmarket	Joseph Lamattina	Y
Warner	Clyde Carson	Y
Cheshire County	Terry Clark	Y
Pembroke	Matt Miller	Y
Harrisville	Andrea Hodson	
Randolph	Kathleen Kelly	
Dover	Jackson Kaspari	
Lebanon	Clifton Below	Y
Nashua	Doria Brown	Y
Rye	Lisa Sweet	Y

Jeffrey North the newly elected Newport Selectmen and the Member Representative introduced himself. No individuals from Loudon or Northfield were present.

4. Treasurer's Report

Treasurer Quirk reported that CPCNH is cashflow positive! CPCNH has also signed a contract with ecoCFO for accounting services and will be putting together cost and savings reporting for the Membership.

Treasurer Quirk described the "bills rendered" accounting method, in which the date the customer is billed is used as the date revenues come in, which pushes revenues incoming out a month later than was shown in previous methodology.

Treasurer Quirk described the Variance Report.

5. Introduction of ecoCFO Accounting Team

Jeff Haydock introduced himself as a life-long New Hampshire resident and someone who has spent the entirety of his career and his life living in numerous New Hampshire towns, primarily in the Seacoast. Mr.

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Haydock started ecoCFO ten years ago. The company works exclusively in clean tech, climate, energy innovation, start-ups, nonprofits providing outsourced CFO and accounting services. Angel Dyer introduced herself as a CFO at ecoCFO with five years at the company and a background as a CFO for a nonprofit. Ms. Dyer is located in New Hampshire for home and work. Eve Leeuw introduced herself as a Staff Accountant who started with ecoCFO in January 2023 and who has 10 years of accounting experience in public and private sector. Ms. Leeuw is located in Florida. ecoCFO also has a controller who will service CPCNH.

The Board discussed that Dover Community Power and Cheshire Community Power, which are launching in November, are not included in the Variance Report, but they will be included in upcoming monthly reports.

6. CEO's Report (Action Item)

CEO Callnan was pleased to announce that Henry Herndon has been hired as Director of Member Services, and also described the hiring process for Directors of Administration, Load and Energy Resource Optimization, and Regulatory and Legislative Affairs. CPCNH has strong applicants for each of these three senior leadership roles.

CEO Callnan announced that CPCNH has acquired office space at 20 West Park Street, Lebanon, NH.

CEO Callnan reported that CPCNH is exploring the possibility of launching Wave 2 as early as February, and that Risk Management Committee would be exploring that option further.

CEO Callnan noted that there were a little over 4,000 new customers identified through the regular ongoing process with utilities of obtaining updated customer lists, and that those customers will be receiving mailed enrollment notifications. The Board discussed that new customers can opt-in right away and be enrolled sooner than might occur through the regular "New Customer" process of obtaining updated lists from utilities.

CEO Callnan noted that the IT migration to Microsoft is moving forward, many thanks to Member Representative Craig Putnam. The IT scopes of work could total ~\$55,000.

The Board discussed the value of membership with North East Clean Energy Council.

Director Brown moved to authorize the CEO to make CPCNH a member of Northeast Clean Energy Council (NECEC). Seconded by Director Sweet. Hearing no objection, Chair Below declared the motion adopted by unanimous consent.

7. Executive Committee Report (Action Item)

Chair Below described the requested action item to update the Board Policy for Reimbursements to included Member Representatives.

Treasurer Quirk moved to adopt the proposed amendments to the Board Policy for Reimbursements for Board of Directors to include Member Representatives, including correction of section numbering. Seconded by Director Miller. Motion carried unanimously on a rollcall vote 15-0.

Member	<u>Director</u>	Present/Absent
Walpole	Paul Looney	Y
Hanover	April Salas	Y

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Durham	Steve Holmgren	
Enfield	Kim Quirk	Y
Exeter	Nicholas Devonshire	
Peterborough	Bruce Tucker	Y
Webster	David Hemenway	Y
Portsmouth	Kevin Charette	Y
New London	Jamie Hess	
Plainfield	Evan Oxenham	Y
Newmarket	Joseph Lamattina	Y
Warner	Clyde Carson	Y
Cheshire County	Terry Clark	Y
Pembroke	Matt Miller	Y
Harrisville	Andrea Hodson	
Randolph	Kathleen Kelly	Y
Dover	Jackson Kaspari	
Lebanon	Clifton Below	Y
Nashua	Doria Brown	Y
Rye	Lisa Sweet	Y

8. Regulatory & Legislative Affairs Committee Report (Action Item)

Chair Below noted that RLAC will be discussing finalization of the RLAC Charter at its 9/1/23 meeting in Warner. New Hampshire law makes clear that Community Power Aggregations (CPAs) have the authority to set their own terms for net metering, and that the utility is required to offset the ISO NE wholesale load obligation of the supplier for those customers by deducting the net exports to the grid from Net Metered customers from the volume of power the supplier is obligated to procure from the wholesale ISO New England market. If customers are generating power and exporting power to the grid, that volume of power shall be deducted from the volume of power the supplier must purchase from ISO New England. When power is supplied from within a community by net metered customers, the locally generated power that is exported to the grid reduces the volume of power that must be purchased from outside of the community in the ISO New England market, while also reducing the "line losses" of the power that is lost in transit from wholesale generators across miles and miles of transmission and distribution lines. Eversource defies physics and New Hampshire law by refusing to properly account for net metered exports as offsets to suppliers' wholesale load obligations.

CEO Callnan described the net metered arrangement as CPCNH providing a credit/compensation to the net metered customer, but to do that, it is important that CPCNH actually receive the value of that net metered power exports in the form of proper accounting of the power as load reduction by the utility company, as is required by New Hampshire law.

The Board discussed the ongoing challenges presented by ongoing utility non-compliance with laws and rules, in particular to the detriment of Net Metered customers in Community Power municipalities.

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COMMUNITY POWER COALITION

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Director Miller moved to authorize the Chair or CEO to petition the PUC to fully implement the language of RSA 362-A:9, II. Seconded by Director Sweet. Hearing no objection, Chair Below declared the motion adopted by unanimous consent.

CEO Callnan added the context that there is a large group net metered host that was inadvertently switched to a CPCNH CPA because Eversource failed to flag the customer as a net metered customer. All of the export for this customer was registered as zero export, and the customer received zero credit, despite exporting a power to the grid during the relevant time period. Eversource continued to collect revenue from selling power associated with the hydro Group Net Metered (GNM) Host into the ISO New England market. Eversource has received revenue from selling the power, while the GNM Host has experienced roughly \$130,000 in financial harm, and Eversource is refusing to compensate the customer for the financial harm caused by Eversource failing to flag the customer to prevent their inadvertent switching.

Chair Below suggested that one option in the future for Board consideration could be that CPCNH makes the customer whole and then seeks compensation from the utility through the regulatory process if necessary.

Director Miller moved to authorize the CEO or Chair to take such regulatory action as is necessary to advance our ability to serve net metered customers and 3-part time-of-use rate customers and to help ensure they are not harmed until CPAs are able to properly service those customers. Seconded by Director Sweet. Motion carried 13-0 with one abstention.

<u>Member</u>	<u>Director</u>	Present/Absent
Walpole	Paul Looney	Y
Hanover	April Salas	Y
Durham	Steve Holmgren	
Enfield	Kim Quirk	Y
Exeter	Nicholas Devonshire	
Peterborough	Bruce Tucker	Y
Webster	David Hemenway	
Portsmouth	Kevin Charette	Y
New London	Jamie Hess	
Plainfield	Evan Oxenham	Y
Newmarket	Joseph Lamattina	Y
Warner	Clyde Carson	Y
Cheshire County	Terry Clark	Y
Pembroke	Matt Miller	Y
Harrisville	Andrea Hodson	
Randolph	Kathleen Kelly	Y
Dover	Jackson Kaspari	
Lebanon	Clifton Below	Y
Nashua	Doria Brown	Abstain
Rye	Lisa Sweet	Y

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9. Member Outreach and Engagement Report

Director Sweet described the MOEC Report and the new phase categorization of JOIN, PLAN, LAUNCH, and OPERATE.

Director Brown noted that her preference would be to see a plan that lays out how Key Accounts will be engaged, and what products/services would be offered to them, before she provides a list of Nashua Key Accounts to a third-party contractor working for CPCNH.

Director Salas raised the importance of expanding service within communities (larger accounts for example and offering innovative rates) as well as expanding CPCNH Membership.

The Board discussed having a draft costs and savings report broken down by CPA for review at the September Board meeting.

Director Sweet noted that the 9/12 MOEC meeting would include a PLAN workshop for Members on their way to legislative body adoption of a Community Power Plan, and a 10/10 MOEC meeting including a LAUNCH workshop for Members gearing up to launch early in 2024.

Director Brown requested a meeting or workshop for OPERATE communities to refresh on the power procurement and rate setting processes, among other things. Direct Brown also noted that social media conversations about Community Power she has seen often included reference to brokers and suppliers, and CPCNH should consider avenues to monitor or engage in social media conversations about Community Power.

10. Risk Management Committee Report

Director Miller described the report and recalled the Committees discussion of accelerating launch of certain CPAs including Dover and Cheshire County.

11. Governance Committee Report

Director Lamattina summarized the report, the tracking down of Member governing body approvals of the JPA amendment from the 2022 annual meeting.

12. Finance Committee Report

Director Carson described the report and noted that over the next few months the Committee will focus on developing a budget for adoption in the December timeframe.

13. Audit Committee Report

Director Kelley summarized the report.

14. Other business, questions & reflections

15. Adjournment

Director Lamattina moved to adjourn. Seconded by Director Miller. Hearing no objection, Chair Below declared the meeting adjourned at 12:23pm.

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