	BOARD OF DIRECTORS – APPROVED MINUTES	
	Meeting Type:	Meeting of the Board of Directors
	Meeting Location:	14 Dixon Ave., Suite 201, Concord, NH 03301
	Meeting Date:	Friday, March 10, 2023
	Meeting Time:	Noticed for 3PM @ CPCNH.org & Lebanon City Hall

AGENDA


1. Welcome & Roll Call, agenda check
2. Approval of the 3/3/23 Board Minutes
3. Rate Deliberation
4. Other Business

MINUTES

1. Welcome & Roll Call, agenda check

Chair Clifton Below called the meeting to order at 3:15pm. Twenty-one of twenty-eight Members were present.

<u>Member</u>	<u>Director</u>	<u>Present/Absent</u>	<u>Alternate</u>	<u>Present/Absent</u>
Boscawen	Charlie Niebling	Absent	Ed Cherian	Absent
Brentwood	Rick Labrecque	Absent	Bob Radlinski	Present virtually
Canterbury	Kent Ruesswick	Present	Howard Moffett	
Cheshire County	Terry Clark	Present virtually	Chris Coates	
Dover	Jackson Kaspari	Present virtually	Bill Baber	Present virtually
Durham	Mandy Merrill	Present virtually	Nat Balch	
Enfield	Kimberly Quirk	Present virtually	Jo-Ellen Courtney	Present
Exeter	Nick Devonshire	Present virtually	Julie Gilman	
Hancock	Jim Callihan	Absent	Robbie Hertnecky	Absent
Hanover	April Salas	Absent	Peter Kulbacki	Present virtually
Harrisville	Andrea Hodson	Present virtually	Andrew Maneval	Present virtually
Hudson	Craig Putnam	Present	Kate Messner	
Lebanon	Clifton Below	Present	Greg Ames	
Nashua	Doria Brown	Present virtually	Deb Chisholm	Present virtually
Newmarket	Toni Weinstein	Absent	Steve Fournier	Absent
New London	Jamie Hess	Absent	Robin Rainie-Lobacz	Present virtually
Peterborough	Steve Walker	Absent	Michael Nadeau	Absent
Pembroke	Matt Miller	Present	Jackie Wengenroth	Present virtually
Plainfield	Evan Oxenham	Present	Steve Ladd	
Portsmouth	Kevin Charette	Present	Peter Rice	
Rye	Lisa Sweet	Absent	Howard Kalet	Absent
Shelburne	Michael Prange	Present virtually	Ray Danforth	
Sugar Hill	Jordan Applewhite	Absent	Margo Connors	Absent
Walpole	Paul Looney	Present virtually	Dennis Marcom	

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Warner	Clyde Carson	Present	George Packard	
Webster	Martin Bender	Present virtually	Dave Hemenway	
Westmoreland	Mark Terry	Present virtually	John Snowdon	
Wilmot	William Chaisson	Absent		

Directors and Alternates attending virtually noted it was not reasonably practicable for them to attend in person.

2. Approve Minutes of 3/3/23 Board Meeting (Action Item)

Director Lisa Sweet moved to approve the minutes of the 3/3/23 Board Meeting. Secretary Evan Oxenham seconded. Hearing no objection, Chair Below declared the minutes approved by unanimous consent.

3. Rate Deliberation

Director Matt Miller described the recommended approach to rate setting from the Risk Management Committee that CPCNH set one base rate for residential and small commercial customers across utility service territories, and the recommendation made by the Risk Management Committee that the Board set certain rates, including a 15.8 cent per kilowatt-hour (kWh) rate for customers on fixed 6-month utility rates, with the headroom being divided approximately with 60% flowing to reserves and 40% flowing to customer rate discounts.


Director Doria Brown asked if Net Metering customers are opt-in or opt-out.

Chair Below replied that Net Metering customers would not be enrolled into Community Power programs until such time as utilities provided the necessary data to allow for Community Power to serve those customers. The Board discussed approaches to enable CPCNH to serve Net Metering customers.

Chair Below noted that the rate recommendation will not result in the same amount of reserves as projected in the Technical Assessment both because of the month delay in launch and because of the relatively higher rate assumed rated in the Technical Assessment as compared to the recommended rate of 15.8 cents per kWh.

Chair Below noted that the rates being announced by brokers are rates that are locked into for three years, which could result in smaller, or negative savings relative to utility rates as markets change over time. Director Devonshire commented that, when comparing offers with Competitive Suppliers, it is important to understand that their business model is to buy customers at below market rates and at a loss, with the strategy of raising up those rates charged to customers without the customer noticing, which is very different from CPCNH. Chair Below noted that 40% of the margin goes to rate reduction, and 60% goes to reserves which is wealth that is generated and owned and controlled by the communities. Samuel Golding noted that the broker rate, in many future scenarios, could result in a higher rate than the utility rate, while also launching in June or July, which is only a month or so before the utility rates change in August.

Director Andrea Hodson noted that under the proposed rates, customers can choose 100% renewable energy at lower cost than the utility default rates.

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Director Mark Terry noted that Westmoreland has a town meeting on this Wednesday and that there will be questions comparing the broker vs. CPCNH rate, and that it will be helpful for CPCNH to provide talking points to support the Select Board and Committee members.

Director Michael Prange asked what the p5 or p10 downside possibility with the proposed rates would be.





Scott Wrigglesworth responded that a downside scenario could be that CPCNH accrues 40 days of reserves after 36 months of operations, which would be lower than the 60 days of reserves minimum reserve target put forth in the Financial Reserves Policy. Mr. Wrigglesworth noted that accruing the minimum targeted 60 days of reserves at 36 months was a more median expected outcome, and also noted that CPCNH could make decisions overtime to adjust the rate of reserve accrual.

Director Brown moved to accept the Risk Management Committee recommendations on rate setting as presented in the referenced table below. Director Nick Devonshire seconded. Motion carried unanimously 21-0 on a rollcall vote.


Rate Comparison x Utilities & Classes

		UTILITY RATE				CPA RATE				CUSTOMER SAVINGS				
		APR	MAY	JUN	JUL	APR	MAY	JUN	JUL	APR	MAY	JUN	JUL	
OPT-OUT	Eversource Residential & General Service	20,221 ¢				15,800 ¢				22%				
	Liberty Residential	22,007 ¢								28%				
	Unitil General Service	25,925 ¢				39%								
		25,375 ¢				38%								
	Eversource General Service	Residential	16,463 ¢	14,414 ¢	13,638 ¢	15,801 ¢	14,817 ¢	12,973 ¢	12,274 ¢	14,221 ¢				
		General Service	16,270 ¢	14,129 ¢	14,036 ¢	16,058 ¢	14,643 ¢	12,716 ¢	12,632 ¢	14,452 ¢				
Eversource Medium Commercial	21,612 ¢	17,003 ¢	14,779 ¢	18,098 ¢	19,451 ¢	15,303 ¢	13,301 ¢	16,288 ¢	10%					
Liberty Medium & Large Commercial	17,952 ¢	11,830 ¢	11,421 ¢	13,380 ¢	16,157 ¢	10,647 ¢	10,279 ¢	12,042 ¢						

		UTILITY RATE				CPA RATE				CUSTOMER SAVINGS			
		APR	MAY	JUN	JUL	APR	MAY	JUN	JUL	APR	MAY	JUN	JUL
OPT-IN	All Utilities NEM Customers	Various default rates				N/A (utilities haven't enabled CPA NEM data/billing)							
	Unitil Large Commercial	Market pass-through + adder				15.8 ¢				Market pass-through + adder (for customer's capacity + RPS + CPCNH admin), subject to Board adoption of Customer Collateral & Collections Policy			
	Eversource Large Commercial	21.6 ¢	17.0 ¢	14.8 ¢	18.1 ¢								
	Unitil & Liberty 3-Part Time of Use	Various Time-Varying Rate Structures				15.8 ¢							
	Liberty Electric Vehicles												
	Liberty Battery Storage					15.8 ¢							
Small													
NHEC & CEPS Large	Various default (NHEC) and market (CEPS) rates				Market pass-through + adder (for customer's capacity + RPS + CPCNH admin), subject to Board adoption of Customer Collateral & Collections Policy								

PRODUCTS		ADDER
	23% Granite Basic	0.0 ¢
	33% Granite Plus	0.4 ¢
	50% Clean 50	1.1 ¢
	100% Clean 100	3.3 ¢

Member	Director	Vote	Alternate	Vote
Boscawen	Charlie Niebling	Absent	Ed Cherian	Absent
Brentwood	Rick Labrecque	Absent	Bob Radlinski	Y
Canterbury	Kent Ruesswick	Y	Howard Moffett	
Cheshire County	Terry Clark	Y	Chris Coates	
Dover	Jackson Kaspari	Y	Bill Baber	
Durham	Mandy Merrill	Y	Nat Balch	

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Enfield	Kimberly Quirk	Y	Jo-Ellen Courtney	
Exeter	Nick Devonshire	Y	Julie Gilman	
Hancock	Jim Callihan	Absent	Robbie Hertnecky	Absent
Hanover	April Salas	Absent	Peter Kulbacki	Y
Harrisville	Andrea Hodson	Y	Andrew Maneval	
Hudson	Craig Putnam	Y	Kate Messner	
Lebanon	Clifton Below	Y	Greg Ames	
Nashua	Doria Brown	Y	Deb Chisholm	
Newmarket	Toni Weinstein	Absent	Steve Fournier	Absent
New London	Jamie Hess	Absent	Robin Rainie-Lobacz	Y
Peterborough	Steve Walker	Absent	Danica Melone	Absent
Pembroke	Matt Miller	Y	Jackie Wengenroth	
Plainfield	Evan Oxenham	Y	Steve Ladd	
Portsmouth	Kevin Charette	Y	Peter Rice	
Rye	Lisa Sweet	Absent	Howard Kalet	Absent
Shelburne	Michael Prange	Y	Ray Danforth	
Sugar Hill	Jordan Applewhite	Absent	Margo Connors	Absent
Walpole	Paul Looney	Y	Dennis Marcom	
Warner	Clyde Carson	Y	George Packard	
Webster	Martin Bender	Y	Dave Hemenway	
Westmoreland	Mark Terry	Y	John Snowdon	
Wilmot	William Chaisson	Absent		

The Board discussed the selections of default rate products.

Director Hodson moved to temporarily amend the rates policy to allow the authorized representatives of the Members to have until Sunday midday to make default and optional rate product elections, except to further allow that Hanover and Lebanon will have until Tuesday 3/14/23 at midnight to make their default and optional rate product elections, providing that in the event that no direction is received by CPCNH from the Members and their authorized representatives, the Members will be assigned products pursuant to the Member Services Contract, and providing that this temporary amendment to the rates policy will expire at midnight Tuesday. Director Miller seconded. Motion carried unanimously 21-0.

Member	Director	Vote	Alternate	Vote
Boscawen	Charlie Niebling	Absent	Ed Cherian	Absent
Brentwood	Rick Labrecque		Bob Radlinski	Y
Canterbury	Kent Ruesswick	Y	Howard Moffett	
Cheshire County	Terry Clark	Y	Chris Coates	



**COMMUNITY
POWER COALITION
OF NEW HAMPSHIRE**


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Dover	Jackson Kaspari	Y	Bill Baber	
Durham	Mandy Merrill	Y	Nat Balch	
Enfield	Kimberly Quirk	Absent	Jo-Ellen Courtney	Y
Exeter	Nick Devonshire	Y	Julie Gilman	
Hancock	Jim Callihan	Absent	Robbie Hertnecky	Absent
Hanover	April Salas	Absent	Peter Kulbacki	Y
Harrisville	Andrea Hodson	Y	Andrew Maneval	
Hudson	Craig Putnam	Y	Kate Messner	
Lebanon	Clifton Below	Y	Greg Ames	
Nashua	Doria Brown	Y	Deb Chisholm	
Newmarket	Toni Weinstein	Absent	Steve Fournier	Absent
New London	Jamie Hess		Robin Rainie-Lobacz	Y
Peterborough	Steve Walker	Absent	Danica Melone	Absent
Pembroke	Matt Miller	Y	Jackie Wengenroth	
Plainfield	Evan Oxenham	Y	Steve Ladd	
Portsmouth	Kevin Charette	Y	Peter Rice	
Rye	Lisa Sweet	Absent	Howard Kalet	Absent
Shelburne	Michael Prange	Y	Ray Danforth	
Sugar Hill	Jordan Applewhite	Absent	Margo Connors	Absent
Walpole	Paul Looney	Y	Dennis Marcom	
Warner	Clyde Carson	Y	George Packard	
Webster	Martin Bender	Y	Dave Hemenway	
Westmoreland	Mark Terry	Y	John Snowdon	
Wilmot	William Chaisson	Absent		

Authorized Officers selected the following product options.

- Enfield: Granite Basic and offer all four options
- Exeter: Granite Basic and offer all four options
- Hanover: TBD
- Harrisville: Granite Basic and offer all four options
- Lebanon: TBD
- Nashua: Granite Basic and offer all four options
- Peterborough: Granite Plus and offer all four options
- Plainfield: TBD
- Rye: Granite Basic and offer all four options
- Walpole: Granite Basic and offer all four options

 <p>COMMUNITY POWER COALITION OF NEW HAMPSHIRE</p>	BOARD OF DIRECTORS – APPROVED MINUTES	
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Director Miller moved to authorized the Chair to file a complaint with the Public Utilities Commission regarding utility non-compliance with Puc 2200 rules and statutes. Director Putnam seconded. Without objection, Chair Below declared the motion approved by unanimous consent.

4. Other Business

Director Hodson requested material on Net Metering.

Chair Below noted that the CEO Search Committee would meet on Monday morning at 9am and during that meeting three candidates for the role of CEO would appear sequentially to present and answer questions from the Committee and that all Board Directors were invited to observe. There is also a regular Board meeting on 3/16 and Chair Below will circulate an invitation and a survey to inform the Memberships' election of the Board at the April 21 Annual Membership meeting.

Paul Soco of Calpine shared that Calpine is preparing enrollment batches, and that CPCNH has procured a toll-free number which will connect to an IVR (Interactive Voice Response) system and a Contact Center, customer service representatives are being trained, there is an email address info@CommunityPowerNH.gov which integrates into a CRM (Customer Relationship Management) Calpine has created, the website is prepared with a page for each CPA and there will be a webform on each page through which customers may make opt-in/out elections and select their electricity choices and product options. Customer enrollments can commence on the 31st day after enrollments are mailed. Mailings and enrollments may occur in batches.

Director Miller asked physical location of call center and hours of service

Paul Soco shared that workers were U.S.-based and hours of service were 8AM to 5PM Eastern.

Vice Chair Charette asked about the status of EDI (Electronic Data Interchange) testing with utilities.

Mr. Soco shared that EDI testing was ongoing via two Calpine brands, Champion (which was further ahead) and Calpine Community Energy. The hope is to get Calpine Community Energy up in time for enrollments.

Director Kent Ruesswick moved to adjourn. Director Hodson seconded. Hearing no objection, Chair Below declared the meeting adjourned by unanimous consent.